



One of Sydney's top aluminium window and door manufacturers is looking for an In-home Sales Consultant. Join a highly respected manufacturing business.

In-home Sales Consultant

- Well established Window and Door Supplier
- Excellent salary package plus bonus incentives
- Deliver products that exceed all relevant Australian Standards

Our client

The company was founded in 1986 and is accredited by the Master Builders Association, AGWA and HIA and specialise in a complete window and door services to Sydney homeowners. They manufacture a full range of products and as licensed builders undertake all work required in removal and installation of windows and doors, including structural alterations.

What they offer

Believing that reward should always match effort, they are offering the right person with passion and enthusiasm the following:

- Competitive base salary
- Superannuation
- Car allowance
- Exceptional bonus incentives
- Strong career progression

Your responsibility

Based on the Western Sydney and reporting to the Managing Director, this role's primary purpose to drive the growth and development of sales and help customers purchase a product that is suitable and enhances their home. Key responsibilities will be:

- Consultative sales role, helping customers to find the best window solution.
- Creating qualified sales opportunities for this fast paced, results orientated company.
- Responding to consistent sales generated through marketing activity.
- Organising and managing your sales opportunities
- Following up with sales prospects on a regular basis to assist with their decision making.

What you will bring

This full-time position will suit someone who:

- Proven work experience as an In-home sales professional or a role as a specialist in construction related products.
- Excellent communicator and well-developed professional customer service practices
- Strong customer focus with a high degree of a "sense of urgency".
- Comfortable to work in a remote / on-road environment.

Sound like you?

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to-date resume quoting reference No. KE 0312 or call David Esler on 0420 905 580 for a confidential discussion.

Kaizen Executive

w: www.kaizenexec.com.au



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