



March 2024

Prepared to play a key role in sales growth, delivering excellence? Be part of a company where dedicated professionals are committed to outstanding results.

Sales Representative

- A market leader, delivering high-quality timber windows and doors to the New South Wales market.
- With almost four decades of industry expertise ... they are the best.
- Delivering complicated, outstanding timber window and door solutions.

Our client...

Is a leading manufacturer and supplier of high-quality timber windows and doors. Starting modestly, they initially began crafting timber windows and doors in a small premises in Liverpool, and they now operate from a 5000-square-metre factory equipped with state-of-the-art machinery, tools, and craftsmanship, placing them at the forefront of today's custom joinery market. They are now actively seeking to increase their workforce to provide valuable support to their customers during another growth phase.

What they Offer

Being a forward-thinking company that thrives on seeing their people develop and believing that effort should always be rewarded, they are offering the right person with drive and enthusiasm the following:

- Competitive annual salary plus bonus incentives
- Superannuation
- Tools of Trade Vehicle

Your Responsibilities

Based in Sydney's Western Suburbs, this role will be primarily responsible for promoting and selling the company's outstanding selection of timber windows and doors to a diverse customer base. Your key responsibilities will be to:

- Develop and maintain strong relationships with existing and potential customers.
- Identify and pursue new business opportunities to expand the customer base.
- Provide detailed quotes and technical expertise to clients.
- Collaborate with internal teams to ensure timely and accurate order processing.

What you will bring

This full-time position will suit someone who has the following attributes:

- Proven sales experience, preferably in the construction or building materials industry.
- Familiarity with AutoCAD or similar software is a benefit.
- Knowledge of AS1288 & AS2047
- Strong communication and negotiation skills.

Sound like you?

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to-date resume quoting reference No. KE 0354 or call David Esler on 0420 905 580 for a confidential discussion.

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• recruit for attitude •