



August 2025

**Drive sales success with a market leader in innovative aluminium windows and doors, backed by world-class facilities and end-to-end product solutions.**

## Sales Representative

- Recognised leader in aluminium solutions for the Australian construction industry
- Enhancing spaces with smart design and precise fabrication
- Quality glazing that delivers on style, function, and compliance

### ***Our client...***

Our client is passionate about shaping the spaces that people live, work and play in. This company is recognised by architects' nationwide as a leading design and manufacturing company of innovative building products and systems. They are at the forefront of the industry consistently developing, designing and manufacturing groundbreaking new systems that are the envy of their customers and competitors.

### ***What they Offer***

Being a forward-thinking company that thrives on seeing their people develop and believing that effort should always be rewarded, they are offering the right person with drive and enthusiasm the following:

- Competitive annual salary plus superannuation
- Tools of Trade Vehicle
- Supportive team environment with focus on quality and efficiency

### ***Your Responsibilities***

Based in Newcastle, this role primarily involves growing sales and maximising gross profit to help achieve the company's profitability targets. Your key responsibilities will be to:

- Build and nurture strong relationships with existing and prospective customers.
- Identify new business opportunities to grow the customer base and increase sales.
- Deliver accurate quotes and provide expert technical advice to clients.
- Work closely with internal teams to ensure smooth, timely order processing.

### ***What you will bring***

This full-time position will suit someone who has the following attributes:

- Demonstrated success in consistently achieving or surpassing sales targets within aluminium or construction materials sales.
- Excellent planning, organizational, communication, and time management abilities.
- Dedicated to providing exceptional customer service and building lasting client relationships.
- Works effectively within a team to address technical requirements, coordinate operations, and meet sales goals.

### ***Sound like you?***

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to-date resume quoting reference KE 0368 or call David Esler on 0420 905 580 for a confidential discussion.

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