



August 2025

Become a cornerstone part of Australia's leading bent & curved glass specialist. Precision, creativity, and career growth await ... build your future with them!

Senior Estimator

- Delivering personalized service, quality custom-made product, innovative production techniques.
- With over 55 years of experience in the glass industry, making it the leading glass curving specialist in Australia.
- Supplying a wide range of curved glass to suit your specific requirements.

Our client...

Is an Australian owned and operated company committed to provide complete range of curved glass and specialized laminated flat glass products in the market. Driven to lead the industry, they are on a look out for a Senior Estimator to propel business growth and consistently deliver top results.

What they Offer

Being a forward-thinking company that thrives on seeing their people develop and believing that effort should always be rewarded, they are offering the right person with drive and enthusiasm the following:

- Market-leading compensation.
- Superannuation.
- Tools of Trade and Car Allowance.

Your Responsibilities

Based in Revesby and reporting to the General Manager, this role primarily involves exceeding sales target and building lasting client relationship to meet the company's profitability goals. Your key responsibilities will be to:

- Develop strong relationships with new and existing clients by understanding their project requirements and offering tailored glass solutions.
- Promote and sell high-end curved and flat glass products, collaborating with architects, builders, and developers to meet design and technical goals.
- Prepare sales proposals and technical documents while keeping up with market trends to identify new business opportunities.
- Meet and exceed sales targets while maintaining accurate client and sales data in glass software system.

What you will bring

This full-time position will suit someone who has the following attributes:

- Proven sales experience within the glass and glazing industry, with solid knowledge of glazing systems, aluminium framing, and industry standards.
- Strong technical skills, including the ability to interpret designs, understand geometry, and plan spatial layouts effectively.
- Track record of successful launching and selling of innovative products, and surpassing sales targets while maintaining client relationships.
- Experience with high-end residential or commercial glazing projects, and familiarity with CRM systems and quoting software

Sound like you?

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to- date resume quoting reference KE0370 – Revesby or call David Esler on 0420 905 580 for a confidential discussion.

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• recruit for attitude •