



September 2025

Join our growing team as Southern Licensee Manager! Support and expand our network, deliver training, and drive success across Australia. Apply now!

Southern Licensee Manager

- Trusted innovator in premium window and door solutions for Australian homes and businesses
- Designing smart, stylish solutions with a focus on precision and performance
- Work with high-performance products that prioritize style, sustainability, and durability

Our client...

Our client is passionate about shaping the spaces that people live, work and play in. This company is recognised by architects' nationwide as a leading design and manufacturing company of innovative building products and systems. They are at the forefront of the industry consistently developing, designing and manufacturing groundbreaking new systems that are the envy of their customers and competitors.

What they Offer

Being a forward-thinking company that thrives on seeing their people develop and believing that effort should always be rewarded, they are offering the right person with drive and enthusiasm the following:

- Competitive annual salary plus superannuation
- Tools of Trade
- Supportive team environment with focus on quality and efficiency

Your Responsibilities

Based in Victoria, this role primarily involves growing sales and maximising profit by managing key accounts and building strong client relationships. Your key responsibilities will be to:

- Support and grow the company's Licensee network across Victoria and interstate.
- Provide coaching, training, and ongoing support to Licensee staff to promote the company's product advantages and drive growth
- Ensure compliance with license agreements and monitor sales performance to maximise profitability.
- Develop and implement strategies to expand the Licensee network, including interstate travel for support.

What you will bring

This full-time position will suit someone who has the following attributes:

- Enthusiastic and customer-focused, with a proven ability to build and maintain strong relationships.
- Results-oriented who takes a proactive approach to problem-solving and client needs.
- Highly customer-focused, with a proactive approach to solving problems and meeting client needs.
- Strong computer literacy and technical skills essential for success in the role

Sound like you?

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to-date resume quoting reference **KE 0371** or call David Esler on 0420 905 580 for a confidential discussion.

Kaizen Executive

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• recruit for attitude •