

October 2025

Unlock your sales potential with a leading glass distributor! Drive growth, manage key accounts, and advance your career with our dynamic team.

Sales Representative

- Processor of High Performance, Energy Efficient Glass Products
- Highly regarded by its customers for its consistent quality & service excellence
- Excellent salary package and solid career progression

Our client...

Is one of the markets' leading glass processors offering high performance glass products distributed across Australia from a fully automated glass processing plant in Auckland, New Zealand. They design for the future and are passionate about building sustainably with energy efficiency in mind.

What they Offer

Being a forward-thinking company that thrives on seeing their people develop and believing that effort should always be rewarded, they are offering the right person with drive and enthusiasm the following:

- Competitive base salary
- Tools of Trade Vehicle
- Strong career progression

Your Responsibilities

Based in Smithfield, this role will be primarily responsible for promoting and selling the company's outstanding selection of glass and glazing products to a diverse customer base. Your key responsibilities will be to:

- Develop and maintain strong relationships with existing and potential customers.
- Identify and pursue new business opportunities to expand the customer base.
- Provide detailed quotes and technical expertise to clients.
- Collaborate with internal teams to ensure timely and accurate order processing.

What you will bring

This full-time position will suit someone who has the following attributes:

- Proven sales experience, preferably in the construction or building materials industry.
- Familiarity with AutoCAD or similar software is a benefit.
- Knowledge of AS1288 & AS2047
- Strong communication and negotiation skills.

Sound like you?

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to-date resume quoting reference KE 0375 or call David Esler on 0420 905 580 for a confidential discussion.

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• recruit for attitude •