

Are you a showroom sales professional in a window or door related industry? Join this highly respected business and give your career boost along!

Showroom Sales / Estimation

- One of the best known and trusted window and door brands in NSW
- Offers wide range of quality timber and Aluminium windows and doors
- Solid career growth and development opportunities

Our client

Our client specialises in supplying quality windows and doors to homeowners, builders, architects and designers in the home renovation and architectural markets. Established in 2006, it offers a wide range of quality timber and aluminium windows and doors thoroughly tested to Australian Standards.

What they offer

Believing that reward should always match effort, they are offering the right person with passion and enthusiasm the following:

- Competitive base salary
- Superannuation
- Strong career progression

Your Responsibility

Based in the Newcastle Showroom and reporting to the General Manager - Sales, this role's primary purpose is to assist the current team in meeting and greeting customers visiting the showroom and taking sales enquiries over the phone and providing customer advice and assistance in choosing the best product for their projects. Key responsibilities will be:

- Liaising with customers face to face, builders, handyman, owner builders, end-user as well as via phone and email
- Estimating customised quotes/orders within a given time frame
- Building and maintaining strong customer relationships
- Showing and assisting the customer to the product range on display

What you will bring

This full-time position would suit someone who:

- Excellent communicator and well-developed professional customer service practices
- Working knowledge of estimation within the residential building market
- Ongoing training in software and quoting packages provided. Young trainees welcome.
- Eye for detail and ability to complete set tasks in a timely manner
- Willingness to learn and further own knowledge/skills

Sound like you?

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to-date resume quoting reference No. KE 0379 or call Tanya on 0407 004 299 for a confidential discussion.

Kaizen Executive
Mollymook NSW 2539
M: 0407 004 299
w: www.kaizenexec.com



• always doing it better •